

## AN INVITATION TO EXHIBIT & SPONSOR

# 2026 NC Agritourism Farm Tour & Conference

22nd Annual Conference / Dates: February 22-24, 2026 Tryon International Equestrian Center & Resort - Mill Spring, NC

## You're Invited: Become a Vendor or Sponsor at the 22nd Annual NC-ANA Farm Tour & Conference

We are excited to invite you to participate as a vendor and/or sponsor at the upcoming **22nd Annual North Carolina Agritourism Networking Association (NC-ANA) Farm Tour & Conference**, taking place in 2026.

This annual event brings together farm owners and decision-makers from across the state who are passionate about educating visitors on what is grown, raised, caught, and made on their farms. As one of our valued vendors or sponsors, you'll have the unique opportunity to connect directly with agritourism leaders who are actively seeking value-added products, engaging guest experiences, and innovative marketing solutions to support and grow their operations.

#### **Conference Details:**

Date: February 22-24, 2026

Location: Tryon International Equestrian Center & Resort, Mill Spring, NC

Tryon International is a premier lifestyle destination nestled in the beautiful foothills of North Carolina's Blue Ridge Mountains. With world-class facilities, onsite dining options, and the recently opened **Overmountain Lodge** (our host hotel offering a group room block), it provides an ideal setting for networking, learning, and showcasing your business.

## Why Participate?

- High Visibility: Engage directly with a targeted audience of agritourism professionals.
- **Brand Exposure:** All confirmed vendors and sponsors will be featured on our website and, if confirmed before print deadlines, in our official conference program.
- Tax Deductible: All contributions are fully tax deductible. NC-ANA is a registered 501(c)(3) nonprofit. (Tax ID: 51-0572131).
- Sponsorship Opportunities: In addition to vendor booths, we offer options to sponsor meals, sessions, the farm tour, or donate items to our auction. These options are also open to companies not exhibiting on-site.

Please refer to the enclosed packet for full details on sponsorship levels, vendor registration, advertising opportunities, and conference logistics. The **registration deadline** for vendors and sponsors is **December 5**, **2025**.

If you have any questions, please feel free to contact me directly. We'd love to explore ways to maximize your exposure and engagement at the conference. Let's work together to make this a memorable and impactful event for North Carolina's agritourism community!

Sincerely,

Kristy Phillips, Executive Secretary NC Agritourism Networking Association

### TRADE SHOW

Hours: Monday, February 23, 2026 from 5:30 PM - 7:30 PM and Tuesday, February 24, 2025 from 7:00 AM - 3:00 PM

**Vendor Area:** The trade show will be adjacent to the meeting rooms. Welcome Reception (Monday evening) and Breakfast and all breaks (Tuesday) will be held in the exhibit area. Vendor space includes a 6ft. table draped with 2 chairs.

Vendor Set up: Sunday, February 22, 2026 from 6:00 PM - 9:00 PM

Monday, February 23, 2026 from 1:30 PM - 5:00 PM (Vendors must be set up by 5:00PM for Welcome Reception)

No special security is provided and NC-ANA assumes no liability for loss or damage to your display or equipment.

Breakdown: Please break down booths on Tuesday, February 24 at 3:00pm (end the afternoon break ends)

**Electricity/Internet:** Electricity cost is a \$50 one-time fee for standard electrical hookup and you may reserve your hookup by checking the box on your registration sheet. Wireless internet is complimentary.

**Shipping:** Please ship any items to the following address:

**Tryon International Equestrian Center & Resort** 

c/o (Company Name - Vendor) 25 International Blvd. Mill Spring, NC 28756

REFERENCE: NC Agritourism Conference (February 22-24, 2026)

#### **ACCOMMODATIONS & TRAVEL**

Our host hotel is the: Overmountain Lodge (at Tryon Equestrian Resort)

25 International Blvd. Mill Spring, NC 28756

## **RESERVATIONS:**

Overmountain Lodge (at Tryon Equestrian Resort)

- ♦ Group Rate: \$149.00 + tax (includes breakfast & wifi)
- ♦ Reservations: Call Tryon directly at (828) 863-1015 to book your hotel room at Overmountain Lodge.

#### **PLEASE NOTE:**

- Please let reservations know you are with the NC Agritourism Networking Association (NC-ANA).
- Group rate is available 3 days pre/post meeting dates should you decide to arrive a day early or stay an extra night.

## **SPECIAL OPPORTUNITIES**

Our Silent Auction raises funds for the NC-ANA Scholarship Program. All donors will be fully acknowledged. Donations can be pies, products, tools, supplies, services, excursions, etc. Please note on the registration form if you plan to bring an item for the auction.

## **PROGRAM BOOKLET ADS**

Increase your impact with a program booklet ad! Participants often keep booklets for year-round reference. All ads are full color and artwork must be submitted to **Kristy Phillips** at <a href="mailto:kristyncana@gmail.com">kristyncana@gmail.com</a> by <a href="mailto:December 5">December 5</a>, 2025. All sponsors receive a free ad (see details under sponsorship opportunities).

**Cutoff Date: February 2, 2026** 

Final deadline to make your hotel reservation at the discounted group rate



## **VENDOR & SPONSOR REGISTRATION**

2026 Agritourism Farm Tour & Conference \*February 23-24, 2026 \* Mill Spring, NC

CONTACT INFORMATION	SPONSORSHIP OPPORTUNITIES
Company/Organization:	We rely on our sponsors to help keep this highly educational event affordable for our members! All sponsors benefit from prominent recognition in our our program booklet, on signs and announcements during the conference, as well as various types of
	conference publicity prior to farm tour & conference.
Website:	☐ Host Level - \$5,000
Work Phone: Cell Phone:	Exhibit Booth at conference, Admission for 4 representatives to attend conference, Monday Farm Tour presentation (10-min. Dinner),
Email Address:	Tuesday lunch presentation (5 min.), Breakout session presentation (5 min.), Name recognition on signage, free center spread ad in
Representative Attending:	program booklet, Premier naming rights of the conference & logo branding in the program booklet + 2 hour welcome reception on
FREE	Monday evening (5:30 PM - 7:30 PM)
	☐ Platinum Level - \$3,500  Exhibit Booth at conference, Admission for 3 representatives to
	attend conference, Monday Farm Tour presentation (10 min. Dinner) or Tuesday lunch presentation (5 min.), Name recognition on signage free full page ad in program booklet + 2 hour welcome reception on Monday evening (5:30 PM - 7:30 PM)
EXHIBIT SPACE	☐ Gold Level - \$2,000
Vendor space includes 6' table with 2 chairs & admission for (1) representative to attend conference (\$95/each add'l attendee).  *Membership is required for vendors to attend.	Exhibit Booth at conference, Admission for 2 representatives to attend conference, Breakout session presentation (5 min.), Name recognition on signage, free half-page ad in program booklet + 2-hour welcome reception on Monday evening (5:30 PM - 7:30 PM)
□*NC-ANA Membership <u>1</u> @ \$75 =\$ <u>75</u>	☐ Silver Level - \$1,000
□Exhibit Booth	Exibit Booth at conference, Admission for 2 representatives to attend conference, Name recognition on signage, free quarter-page ad in
□Complimentary WiFi@ \$0 =\$	program booklet + 2-hour welcome reception on Monday evening
□ Add'l attendees (1 incl)@ \$95 =\$	☐ Bronze Level - \$500  Exhibit Booth at conference Admission for 1 representative
□Additional needs and/or any dietary restrictions:	to attend conference, Name recognition on signage, free business card-size ad + 2-hour welcome reception
Total Exhibit Space Commitment: \$	Total Sponsorship Commitment: \$
PROGRAM BOOKLET ADVERTISING	FARM TOUR
All sponsors receive a free full-color ad.	Farm tour is Monday, February 23, 2026 (8:00am-5:30pm)
Please submit artwork to Kristy Phillips at <a href="mailto:kristyncana@gmail.com">kristyncana@gmail.com</a> by December 5, 2025.	☐ Bus tour, lunch & welcome reception @\$159=\$
Ads are also available for purchase as follows:  ☐ Business Card (2" x 3.5") - \$45	Total for Farm Tour: \$
☐ 1/4 Page (3.5" x 4.5") - \$75	Total amount enclosed and/or to be run on credit card
□ 1/2 Page (5.5" x 7.5") - \$135	SUBTOTAL (all RED boxes) = \$
☐ Full page (8.5" x 11") - \$250	3.5% credit card convenience fee = \$
Total for Booklet Advertising: \$	TOTAL \$
□Check (payable to NC-ANA) □Visa □MasterCard	□ Discover
Name on Card:	convenience fee will be applied
Card #: Ex	p: CVV: